



More than a paycheck

Discover the importance of disability income protection

Always plan for the unexpected

Your income provides the means to pay your bills:

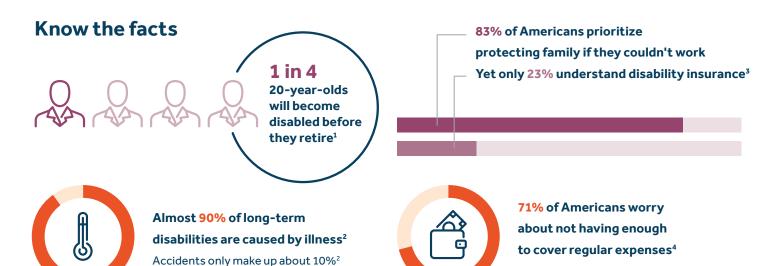


Make sure your valuable assets.

Make sure you also protect your income.

Income of \$75k/year × 40 years = \$3 M of income

Factor in modest raises, and that number balloons to more than



Explore your options

Government benefits

Social Security

Basic protection

Group disability coverage

Robust, customizable protection
Individual disability income insurance

But preparing for an unexpected event like a disability can make all the difference

The bottom line: Income protection helps you and your family better prepare for the unexpected. That's one less "what if?" in life.

Talk to your local Guardian representative today to learn more.

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- ${\tt 1\ Source: Social\ Security\ Administration\ Fact\ Sheet,\ December\ 2019.}$
- ${\tt 2. Source: Integrated Benefits Institute, 2018 \, Health \, and \, Productivity \, Benchmarking, Long-Term \, Disability.}$
- 3 Source: Guardian's Living Confidently Survey, 2017.
- 4 Source: Pew Charitable Trusts, Americans' Financial Security, March 2015.

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